CrediaBank

Acquisition of a 70% stake in HSBC Malta

September 16, 2025



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Transaction Considerations





Overview of the Transaction

- CrediaBank has entered into a put option agreement with HSBC Continental Europe regarding the potential acquisition of its 70.03% shareholding in HSBC Malta for a €200m cash consideration
- CrediaBank will also launch a Mandatory Tender Offer (MTO), after regulatory approvals, for the remaining minorities at a price per share of €1.44⁽¹⁾
- Consideration paid for the 70.03% stake implies a valuation of €286m for 100% and represents an acquisition multiple of 0.48x 1H 2025A P/TBV and 3.7x 2025E P/E⁽²⁾
- Transaction is expected to be capital neutral and financed entirely from CrediaBank's own liquidity and capital resources at the time of the Transaction
- The transaction remains subject to approvals by the Malta Financial Services Authority (MFSA), the European Central Bank, and the Bank of Greece
- Closing is expected in 2H 2026
- CrediaBank shall retain all employees & benefits for at least 2 years
- Integration preparation right after initial agreement (no transfer of client data until completion)
- Target completion by end of 2026

€200 million

Purchase price for 70.03%

Self-funded

No additional funding expected to be required

2H 2026

Expected transaction close

Key Commitments

Expected transaction close



Overview of the Target

HSBC Malta's unique positioning and strengths

2nd Largest Bank in Malta

Market entry to an adjacent jurisdiction, acquiring a bank with €8bn of total assets, €6bn of customer deposits at low cost of funding, stable profitability and robust and strong CET1

Data reflects FY2024 (unless otherwise stated)

~€8bn ~€0.6bn Total Assets

Equity

Customer deposits

~€6bn

~€88mn

LTM 1H25 Net Income

~€3bn **Customer Loans** ~22.6% CFT 1 Ratio

~0.4%

~14%

1H2025 RoTE

Transaction enabling factors and value drivers

Market Momentum

Limited competition for the asset due to:

- Other Maltese banks limited by antitrust issues
- Market & asset size limits appetite from larger European banks
- Potential other interested parties domiciled outside of ECB jurisdictions
- Need to complete the transaction in an accelerated timeframe (start of the process Sept. 2024)

Badwill transaction with above hurdle ROIC

Possibility to complete the transaction at a price which would generate a substantial badwill and significant PAT accretion

~24%

2H 2026

Mkt Share assets **HSBC Malta**

Expected closing

~€228mn

Expected Badwill(1)

Notes: (1) Cash acquisition of the stake @70% of HSBC Malta, and shareholder' equity of HSBC Malta with a price of €200mn.



Pro-Forma Financial Profile

Does not include further potential synergy upside

FY24 (€m,	unless otherwise stated)	() CrediaBank (1)	HSBC Malta (2)		Combined ^{(1),(2)}	
5.0	Operating Income	204	253	456	Recurring Pre-Provision Profit (€m)	>2x
Recurring P&L	Operating Expenses ⁽³⁾	(155)	(113)	(268)		
secu P8	Pre-Provision Op. Income ⁽⁴⁾	49	140	189	€ 140	€ 189
	Profit Before Tax	44	154	198	€ 49	
Sheet	Customer Loans (Gross, excludes senior notes)	3,285	2,905	6,190	Customer Deposits (€m)	~2x
nce She Capital	Customer Deposits	6,085	6,158	12,244	€ 6,158	
Balance & Cap	Assets	7,540	7,742	15,282	C 0,130	€ 12,244
Bal 8	RWAs	3,309	2,185	5,494	€ 6,085	
	Cost-Income Ratio ⁽⁵⁾ (%)	76%	45%	59%	Total Assets (€m)	
so	NPE Ratio (%)	2.8%	2.4%	c. 2.0–3.0%		~2x
Ratios	NPE Coverage Ratio (%)	47.8%	44.6%	>40.0%	€ 7,742	
<u>s</u>	Loan/Deposit Ratio (%)	54.0%	47.2%	50.6%	€7,742	€ 15,282
KPIs	NIM (average assets) (%)	2.1%	3.0%	LT >2.0%	€ 7,540	13,202
	Employees (FTE) (#)	1,468	931 ⁽⁶⁾	2,399		

Sources: Company filings and as of FY2024, unless otherwise stated.



Highly Attractive Rationale for CrediaBank Shareholders

Strategic Rationale



Entry to Malta and its banking sector, an attractive economy with the highest growth rate among EU peers



Leading Maltese banking franchise:
Top 2 positioning across key products & credible moat



Strong alignment with CrediaBank's "Grow the Core" 2025 – 2027 commercial strategy...

- ... opportunity to grow in the underserved commercial banking clients
- 2 ...Ownership of a market-leading Wealth Manager, in an attractive wealth management jurisdiction, with significant bancassurance potential
- 3 ...Re-focuses towards an RM-centric retail bank, allowing for further penetration with new products and capabilities

Financial Benefits



Self-funded transaction benefiting from sizeable badwill creation (0.48x 1H 2025A P/TBV)



Transaction expected to have positive earnings contribution from Year 1



Transaction ROIC exceeding the company's internal cost of capital



Robust balance sheet and liquidity maintained
Total Capital and Liquidity ratios safely above hurdle
rates allowing to fuel future growth



Further cost benefits expected from optimization of model

(review of current HSBC shared services offshore model)

() CrediaBank

An Attractive Future for HSBC Malta and its Stakeholders

Growth & Investment

- ✓ Increased investment into HSBC Malta as a platform for financing the local economy
- ✓ Significant new investments in digital products and internal automations
- ✓ Adopt both Banks' best practices and align policies, streamlining services for clients
- ✓ Maintain clients' international connectivity

Employees

- ✓ Preserve & grow local opportunities for training and employment
 - ✓ Upfront commitment to retain HSBC Malta's employees for the next 2 years
 - Equal opportunities for all employees in the combined group
- ✓ Invest in our people
- ✓ Move from offshore to onshore model where appropriate and exchange know-how between Greece and Malta

Government & MFSA

- ✓ Long-term stewardship for Malta's 2nd biggest bank by an ECB-regulated, EU-domiciled financial institution
- ✓ Strong ambition to become the partner of choice for the Maltese state for financing the domestic economy
- ✓ Proactive & transparent approach to the dialogue with our regulators

Minority Shareholders

- ✓ Constructive engagement with investor community
- ✓ Maintain attractive shareholder returns:
 - ✓ Continued listing at the Malta Stock Exchange
 - Maintain current dividend policy, subject to regulatory approvals
 - ✓ Benefit from new investment and modernization of the Bank, leading to incremental value creation
- ✓ Priority investment for CrediaBank



5th largest bank in Greece by total assets serving

300,000 active corporate and retail customers

65 retail banking branches & **5** business centers offering a range of financial services

ECB regulated via BoG

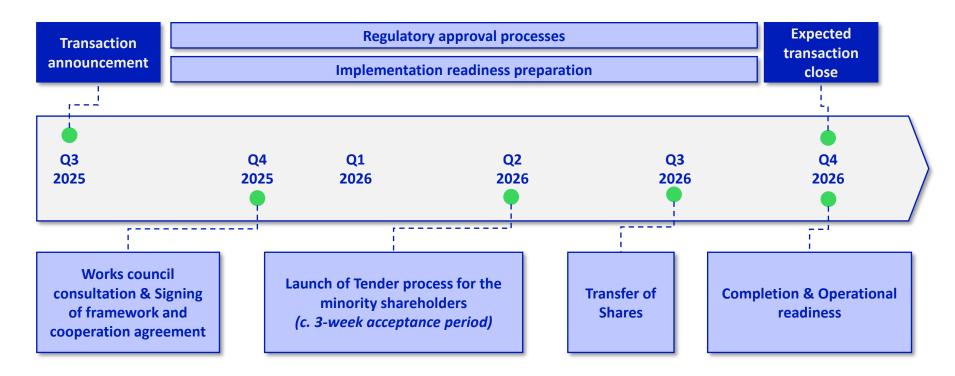
with clean capitalisation and low NPE ratio

Significant value creation

track record and experience from integrating HSBC Greece



Indicative Timetable to Completion



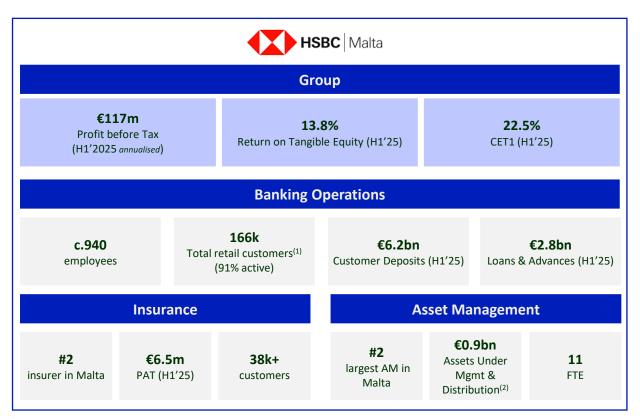
Introduction to HSBC Malta





Introduction to HSBC Bank Malta plc

- Perimeter includes EU licenced bank, life insurer and asset manager
- Market leading positions in growing Maltese market
- High quality and reputable business with robust corporate governance and conservative risk appetite
- Strong customer base
- Experienced executive team

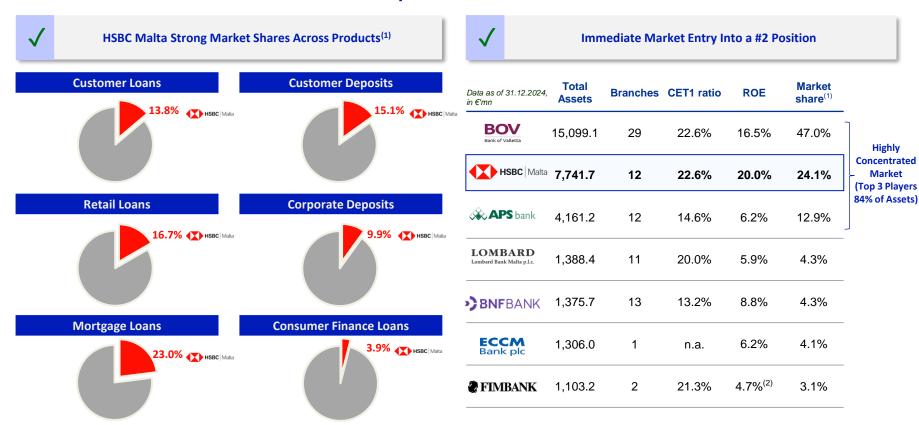


Sources: HSBC Malta company filings (HY25 Interim Report and FY24 Annual Report) and company website.

Notes: (1) Includes Premium, Retail, and Retail Banking Business (RBB) customers. (2) As of December 2024. HSBC Asset Management – Maltese Assets Fund Information Sheet (31 July 2025).



HSBC Malta Market Share in Key Products



Sources: Central Bank of Malta and Company's 2024 Annual Report unless otherwise stated.

Notes: (1) Market share on total assets (2) ROE of FIM Bank was calculated by considering Profit before tax as the taxation for 2024 included deferred taxation. (3) As of 2023.



HSBC Malta Overview

						Key Historical Figures		
	EURm, unless	otherwise state	ed		2022A	2023A	2024A	LTM H1 2025
	Net Interest In	come			108	196	206	189
tems	Pre-provision (Operating Incor	me ⁽³⁾		46	129	140	124
ţ.	PBT				56	134	154	135
	Net Income				36	87	100	88
	Total Assets				7,337	7,661	7,742	7,900
	RWAs				2,213	2,210	2,185	2,212
Items	Net Loans				3,175	3,084	2,873	2,791
<u> </u>	Deposits				5,971	6,142	6,158	6,203
_	Shareholders'	Equity			473	543	601	616
	CET1 Capital	, ,			401	450	493	497
(0)	Loan-to-depos	it ratio (%)			53%	50%	47%	45%
Ratios	CET1 ratio (%)				18%	20%	23%	22%
a	Cost-to-Incom	e ratio ⁽¹⁾ (%)			68%	44%	45%	48%
	RoTE (%)				9%	20%	21%	17%
	LTM Public Market Overview					Ownership Structu	re	
	Key Stats	HSBC Malta	Bank of Valletta	APS Bank	Lombard			Fr
<u>ised</u> 10	Share Price	1.32	1.88	0.53 202	0.72	HSBC Holdings		<u> </u>
	Market Cap P/E 2024	476 4.8x	1,207 6.0x	202 11.5x	111 9.8x			
	P/TBV 2024	0.86x	0.94x	0.76x	0.56x	100%	i :	HSBC Malta
	,			~ r	~~~~	+22.4%		
			~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	<b>Q</b> ***	HSBC UK Bank	c.100%	
<del>1</del>			A STANDER			(9.0%)	HSBC Life As (Malta	
	HSBC announces   le of Malta	V	v	-70		(15.9%) HSBC Continental Europe	70%	



# **HSBC Malta Key Performance Indicators**

Asset side

- Clean and solid balance sheet with:
  - Noan book composed mainly of retail exposures (~72% of total), primarily mortgage loans (92% of total retail); corporate loans stand at €0.8bn, with limited CRE and other property-related exposures (€140m), and stateguaranteed loans (€240m);
  - B low NPL gross ratio at 2.5% (€71m of stage 3 exposures) as of 1H2025;
  - conservative and prudent liquidity strategy with the portfolio concentrated in government bonds and A+ or above-rated debt securities;
  - Held-to-Collect debt securities portfolio shows a +€10 mn fair value mark vs book value as of 1H2025
- Loan-to-deposit ratio of ~45% in 1H'2025, showing potential investment strategy to optimise excess liquidity
- Low RWA density, supporting profitability and enabling potential upside via enhanced asset allocation

Equity and liability side

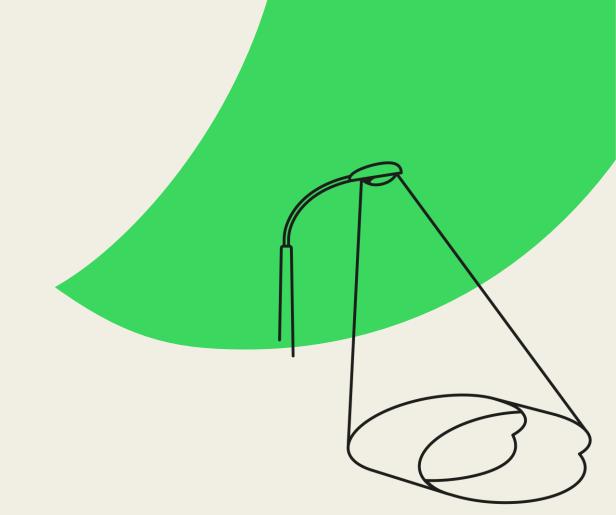
- Solid capital position, with CET1 ratio at 22.5% (vs 22.6% as of 31.12.2024). The
  minor decrease is mainly due to calendar provisioning, with limited impact on
  overall capital strength;
- Low funding cost structure, with customer deposits at €6.2bn (~75% retail), and cost of funding from clients remains below 0.3%
- Liquidity ratios are well above regulatory requirements

Efficiency

 Cost/income ratio ranging from 44% to 51%, showing potential upside from potential to deliver improvements via investment / optimization and review of previous shared services model adopted by HSBC

Data in €'mn, %	2023	2024	1H2025
Loan book (Gross)	3,129.3	2,905.3	2,821.0
o/w Retails	2,214.2	2,087.1	2,029.7
o/w Corporate	855.4	772.8	753.8
o/w non-bank FIs	59.7	45.5	37.5
NPL	3.2%	2.4%	2.5%
Loan to deposit ⁽¹⁾	50.2%	46.7%	45.0%
Cash and cash equivalents	1,676.6	1,073.7	
o/w Balances with CB Malta	1,257.5	809.0	
o/w T-Bills	385.6	234.5	
o/w Cash	33.6	30.2	
Financial investments	1,315.9	2,291.2	
o/w AAA	485.1	895.8	
o/w AA- to AA+	383.6	910.1	
o/w A-	447.2	485.3	
RWA density (RWA/Total assets)	28.8%	28.2%	28.0%
CET 1 ratio FL	20.4%	22.6%	22.5%
Deposit from customers	6,141.5	6,158.3	6,202.8
LCR	504.0%	545.0%	534.8%
NSFR	222.5%	245.0%	252.7%

# The Maltese Market





# Malta Market Highlights







#### **Strong Growth Fundamentals**

#### **Stable Socio-Political Landscape**

#### **Attractive Banking Market**

- Resilient economic growth diversified across sectors
- ✓ GDP expected to outperform the EU by 2.4% from 2025-2029⁽¹⁾
- ✓ Average working population age ~3 years younger than the EU average
- ✓ Natural geographic hub connecting Europe, North Africa and the Middle East

- ✓ Full member of the European Union and Eurozone with close proximity to Greece
- ✓ Robust fiscal stability (Fitch: A+, Moody's: A2, S&P: A-)

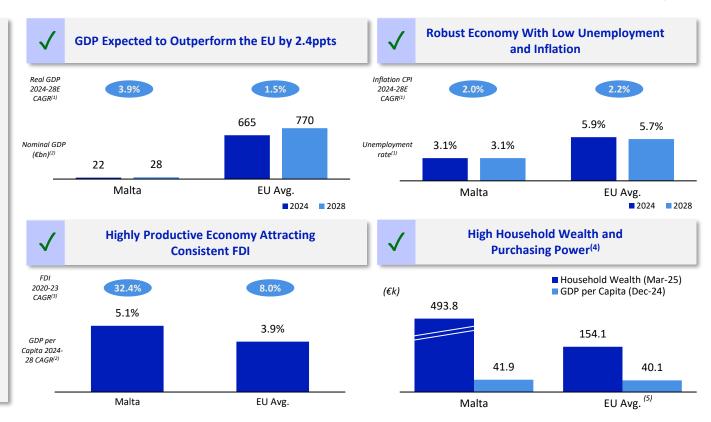
- ✓ Highly concentrated banking market
- ✓ Limited international presence
- ✓ Banking assets growth expected to outperform the EU by 3.5% from 2025-2028E⁽²⁾
- ✓ Loan penetration at ~66% of GDP highlights further growth upside (c. 6ppts lower vs ~72% EU average)⁽³⁾

The Maltese market represents a highly attractive opportunity for CrediaBank's expansion strategy



# Malta: Strong Macro Fundamentals and Stable Socio-Political Landscape

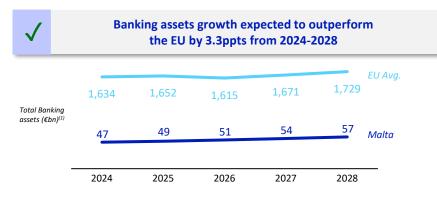
- Stable sovereign rating (Fitch: A+, Moody's: A2, S&P: A-)
- European Union member since 2004
- Shared Eurozone member with Greece
- Close proximity to both Southern Europe and Northern Africa
- Stable, fair judicial system ranking top 30 within World Justice Project
- Relatively younger demographic, 3 years vs. EU and 4 years younger vs. Greece

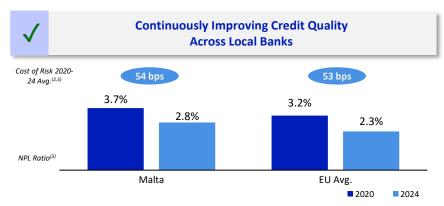


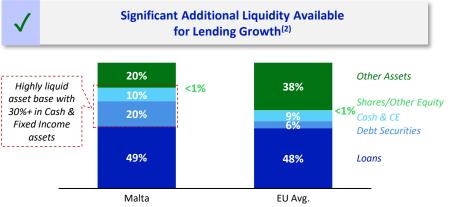
Sources: (1) Euromonitor as of 4 September 2025, (2) Fitch Data as of 04 September 2025, (3) World Bank Data as of 04 September 2025, (4) European Central Bank Data Portal as of 04 September 2025. Notes: (5) Represents EU20 countries for Household Wealth.

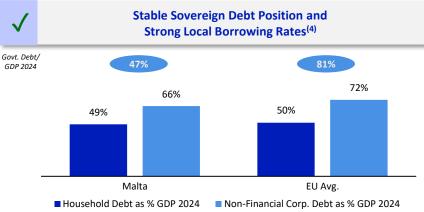


# The Maltese Banking Sector









Sources: (1) Fitch Data as of 4 September 2025, (2) Capital IQ as of 4 September 2025, (3) Euromonitor as of 04 September 2025, (4) Eurostat as of 4 September 2025. Notes: (5) Cost of Risk calculated as customer Ioan impairment expense / (average L2Y Customer Loans).



**Appendix** 



# **Glossary of Terms**

Terms	Definitions
Non-Performing Exposures (NPEs)	An exposure that is a) 90 days past-due (material exposure) and b) unlikely to be repaid in full without collateral realization (irrespective of any past-due amount or of the number of days past-due), in compliance with EBA Guidelines, In this document, NPEs are reported under IFRS, For regulatory reporting purposes, NPEs also include Omega and Metexelixis underlying loan exposures
Non-Performing Exposures Coverage (NPE coverage)	Loan Loss Reserves divided by Non-Performing Exposures for the period
Net Stable Funding Ratio (NSFR)	A liquidity standard requiring banks to hold enough stable funding to cover the duration of their long-term assets
Pre-Provision Income (PPI)	Total Operating Income for the period less Total Operating Expenses for the period
Proforma figures & Adjusted Proforma figures	Figures under the assumption that the effective date of the merger was Jan. 1, 2024.  Adjusted pro-forma, adjusting PCB figures to align with ATB while Q4 is a proxy given merger was concluded Sep. 4, 2024
Risk Weighted Assets (RWAs)	Risk Weighted Assets are the Bank's assets and off-balance sheet exposures, weighted according to risk factors based on the Regulation (EU) 575/2013 for credit, market and operational risk
Tier II instrument	Secondary component of the bank capital, in addition to Tier 1 capital, that makes up the bank's required regulatory reserves
Stage 1	Loan Loss Reserves for exposures classified under Stage 1 are calculated from the initial recognition of the loan on a 12-month period, (Expected Credit Losses)
Stage 2	Loan Loss Reserves for exposures classified under Stage 2 are calculated for the lifetime of the exposure (Lifetime Expected Credit Losses)
Stage 3	Includes credit impaired exposures, Loan Loss Reserves for exposures classified under Stage 3 are calculated for the lifetime of the exposure (Lifetime Expected Credit Losses)
Unlikely to pay (UTP)	The debtor is assessed as unlikely to pay its credit obligations in full without realization of collateral, regardless of the existence of any past-due amount or of the number of days past due (Regulation (EU) 575/2013)
Voluntary Exit Scheme (VES)	A scheme that provides an incentive for employees to retire early



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